

# 2006 Software Surveys

The **PC Based Survey** addresses some issues to consider when purchasing a software package. The survey does not include enough information to make a final selection; each package has its own strengths which cannot be assessed in a survey of this type. When selecting a software package, the most useful information comes from understanding your needs and discussing them with a company representative.

The survey looks at the following questions:

**Price Range/Maintenance:** This is usually the first question on everyone's list, but comparing prices isn't necessarily a meaningful way to compare software.

**Format:** Most packages operate as a database, a word processor or both. Each format has its own strengths and applications.

**Compatibility:** This may be critical when importing an established plan or importing information from other files.

**Hardware Statistics:** This is the computer setup required to effectively run the program.

**Operating Systems:** Like the hardware configuration, you must be able to match your existing system with the operating system required for the software.

**Risk/Impact Analysis:** A program that includes an impact analysis can help you conduct one and keep it up to date. Some manufacturers offer impact analysis software as a separate package.

**Menu Driven:** These programs tend to be more user-friendly.

The **Mainframe Survey**, found on page 92, addresses some issues to consider when purchasing a software package for mainframe computer systems. The survey does not include enough information

to make a final selection; each package has its own strengths which cannot be assessed in a survey of this type. When selecting a mainframe software package, the most useful information comes from understanding your needs and discussing them with a company representative.

The survey examines the following points:

**Price Range/Maintenance:** This is usually the first question on everyone's list, but comparing prices isn't necessarily a meaningful way to compare software.

**Compatibility:** This may be critical when importing an established plan or importing information from other files.

**Hardware Statistics:** This is the computer setup required to effectively run the program.

**Operating Systems:** Like the hardware configuration, you must be able to match your existing system with the operating system required for the software.

**Recovery of systems or applications:** This question addresses the products' ability to recover data from systems and/or applications.

**Recover Critical Dependencies:** This subject was covered in two questions. The first asks whether all critical dependencies can be recovered from systems. The second considers whether the product can recover all critical dependencies of applications.



For more information on any product listed, contact the manufacturer directly. DRJ does not promote any particular product. This survey is conducted for informational purposes.

**SURVEY**  
Disaster Recover Journal publishes four surveys per year on a variety of business continuity topics. Our policy is to edit the survey information to meet our guidelines. We neither evaluate nor rate any of the participating vendors' products or services. Our goal is to maintain an independent view while sharing information to assist our readers in making successful, well-informed decisions. Contact the vendor directly for further information on any product or service listed in one of our surveys.

Software Company/Product	Price Range/Maintenance	Format	Compatible	Hardware Statistics	Operating Systems	Risk/Impact Analysis	Menu Driven	Other Services
<b>21ST CENTURY SOFTWARE, INC.</b> <i>VFI/X (Vital File Identifier for Dist. Systems)</i> Rebecca Levesque 940 West Valley Road, Suite 1604 Wayne, PA 19087 800-555-6845 www.21stcenturysoftware.com	Available on request	N/A	Sun SPARC 32/64 and x86 (HP, IBM & Wintel platforms in 2005)	N/A	Sun Solaris 8 and above (HP, UX, Linux, IBM, AIX & MS Windows NT/2000/XP in 2005)	Yes (recovery readiness)	Yes	DR/VFI for IBM System 390 & compatibles and consulting services
<b>AMCOM SOFTWARE, INC.</b> <i>e.Notify</i> Sean Collins 5555 West 78th Street Minneapolis, MN 55439 800-852-8935 www.amcomsoft.com	Prices are available upon request  Maintenance is based on %age of purchase price	Database (Oracle 10g)	All	Pentium III, 3GB memory, 36 GB hard drive	Red Hat Linux 3.0, Windows 2003	No	Yes	Premise notification systems and/or hosted service; training (onsite, offsite & computer-based); 24/7 customer support; user group consulting
<b>BINOMIAL INTERNATIONAL INC.</b> 1) <i>Phoenix Corporate Edition</i> 2) <i>Phoenix Small Business Edition</i> 3) <i>Phoenix for Banks</i> 4) <i>Phoenix for Credit Unions</i> 5) <i>Phoenix for Internet Service Providers</i> 6) <i>Phoenix for Data Centers</i> 7) <i>Phoenix for Community Hospitals</i> 8) <i>Phoenix for Bio-Technology</i> Dr. Jeffrey G. Williams 812 Proctor Ave. Ogdensburg, NY 13669 888-BINOMIAL www.binomial.com	\$899 - \$10000  15% annually (includes upgrades)	Database	Windows 98, ME, 2000, NT, XP	128 MB RAM, WIN 98, 40 MB disk space, Pentium	Win 98 or later	Yes	Yes	Consulting services, seminars (both in-house and public), jump-start service, fast track service, speaking engagements, multiple languages

Software Company/Product	Price Range/ Maintenance	Format	Compatible	Hardware Statistics	Operating Systems	Risk/Im- pact Analysis	Menu Driven	Other Services
<b>BRPROACTIVE, INC.</b> 1) <i>Recovery Story SB</i> 2) <i>Recovery Story M20</i> 3) <i>Recovery Story M40</i> Norm Koehler, CRP, CBCP 1141 E. Bennett Ave. Glendora, CA 91741 626-852-0412, 866-436-6420 toll free www.brproactive.com	1) \$360/No 2) \$870/No 3) \$1290/No	All) MS Word, Word Perfect	All) N/A	All) PC, 20 MB hard drive, CD/diskette and printer	All) Win- dows	1,2) No 3) Avail- able	All) No	Recovery Story M40 has an accelerated plan development. Other services include recovery plan review/ assessment and audit
<b>BUSINESS911 INTERNATIONAL, INC.</b> 1) <i>Integriti</i> 2) <i>Integriti Online</i> Sales 7710 Cherry Park #206 Houston, TX 77095 281-550-4995 www.business911.com	1) Available on request 2) Subscription based	Lotus Domino database	1) Server: Lotus Domino Client: Lo- tus Notes 5.x-6.x, MSIE 2) Sub- scription: MSIE	1) Any Lotus Domino/ Notes certified platform 2) MSIE 1) Server: Any Lotus Domino/ Notes certified platform, Client: (P6): 512 mb 2) P6, 512MB, DSL or cable modem	1) Windows 2000, XP, Mac, AS400 2) Any that supports Inter/In- tranet access	1 & 2) Yes	1 & 2) Yes	Enterprise risk management includ- ing: BCP consulting, Information technology audits, Sarbanes-Oxley IT reviews, security assessments
<b>BUSINESS PROTECTION SYSTEMS INT'L</b> 1) <i>Business Protector Professional</i> 2) <i>Business Protector Gateway</i> a) <i>Internet</i> b) <i>Intranet</i> Richard Cooper 5041 La Mart Dr., Suite 220 Riverside, CA 92507 800-594-3714 www.businessprotection.com	1) \$17,500 Maint. fee: 15%  2a) Subscription based - from \$250 per user  2b) Price upon request	1) Database  2, 3) Oracle or SQL Intranet or Internet. Hosted and self-hosted options available	1 & 2) Windows	1) Pentium class machine 2) MS Explorer 5.0 or higher 3) Web/Data- base server	All) Windows	All) Yes	All) Yes	Holistic BCM solutions that include: strategic consulting, software customization, automated notifica- tion module, situation mgmt. module, integration with existing corporate databases or third-party applications/ solutions
<b>BUSINESS RECOVERY CONSULTANTS, INC</b> <i>BRC Planning Tool v 4.7</i> M. Douglas Lashbrook, CBCP 27 Westwood Blvd. Hockessin, DE 19707 800-795-5985 www.brcrecovery.com	\$1000 - \$4000  No maintenance fee	Word processing	All	Any desktop with word processing capabilities	Windows 98 and above	Yes	Yes	Complete BCP consult- ing for IT and corpo- rate-wide continuity programs. Turnkey or consulting assistance, risk analysis, BIA, employee training and testing, hot site testing.
<b>CONTINGENCY PLANNING SOLUTIONS, INC.</b> <i>Business Continuation Planning &amp; Recovery Software</i> Les Spindler 1400 S. Van Dyke Road Appleton, WI 54914 888-772-2526, 920-734-0241 www.contingencyplans.com	\$2495 - \$19,995  No maintenance fee	Word processing	Windows XP operat- ing system	Any desktop with word processing capabilities	Windows XP	Yes	No	Business continuity and disaster recovery planning, hot-site solu- tions, audits (network, facility security, DR and BCP), mock disaster exercises, computer room support equip., seminars/workshops.

Software Company/Product	Price Range/ Maintenance	Format	Compatible	Hardware Statistics	Operating Systems	Risk/ Impact Analysis	Menu Driven	Other Services
<b>CPACS, LLC</b> 1) RiskPAC 2) RecoveryPAC 3) RecoveryPAC Life 4) RecoveryPAC Small Business Edition (SBE) 5) RecoveryPAC Web Ken Bauman 590 Danbury Road Ridgefield, CT 06877 203-431-8720, 800-925-2724 www.cpacsweb.com	Prices start at \$995 (SBE)  Additional prices and maintenance/support policy are available upon request	All) Relational Database	1, 2, 3 4) 100% Windows compatible network or any standalone PC 5) Web servers: Apache, IIS, Personal Web Server. Browsers: MS IE, Netscape, Firefox, Safari	1) Pentium Class, 64MB RAM, 41MB standalone, 76MB server, 28MB workstation 2, 3, 4) same as #1 with 100MB standalone, 85MB server, 65MB workstation 5) Pentium 4 server, 640MB RAM, 50MB hard disk	1, 2, 3, 4) Windows 95, 98, ME, NT, 2000, 2993, XP 5) Server: Windows NT, 2000, 2003, XP, Linux, Solaris Client Windows 95, 98, NT, 2000, 2003, XP, MAC OSX	1) Yes  2, 3, 4, 5) Yes. Interface to Risk-PAC	All) Menus plus Windows User Interface	Consulting for variety of projects: BIA, risk analysis and planning for business continuity, emergency response, crisis management, and continuity of operations. BCP concepts and methodology education, onsite product training, unlimited telephone technical support.
<b>DDC - DIALOGIC COMMUNICATIONS CORP.</b> <i>Communicator! NXT</i> Lorin Bristow 730 Cool Springs Blvd., Suite 300 Franklin, TN 37067 800-723-3207 www.ddccusa.com	\$30,000+  Starting at 12% of purchase price	Database (MS SQL)	All (via XML and .NET API)	Pentium, MS Explorer 5.0 or higher, web/data base server	MS Windows	Yes	Yes	Only complete notification solutions w/ components for group notification; map-based alerting, employee accountability, info 'hotline', IVR, redundancy & capacity, training, consulting, support services
<b>DISASTER MANAGEMENT, INC.</b> 1) Business Continuity Management Program 2) Hurricane and Flood Plan 3) Plus six other planning templates on CD-Rom Doug Henderson 1531 SE Sunshine Ave. Port St. Lucie, FL 34952 772-335-9750 www.disastermgt.com	\$49.95 - \$349.00  No maintenance fee	Word processing	MS Word	Standard PC	Windows	Yes	No	Full consulting services for businesses. Planning templates and full consulting services for colleges and universities
<b>DISASTER SURVIVAL PLANNING NETWORK (DSPN)</b> <i>Small Business Plan Template/Planning Guides</i> 5352 Plata Rosa Court Camarillo, CA 93012 800-601-4899 www.dspnetwork.com	\$129.95 to \$299.95  No maintenance fee	Word processing	Intel & Mac	386 or higher	Microsoft and Mac	Yes	No, workbook is included	Expertise in designing, implementing, auditing and testing BC plans
<b>DPS MANAGEMENT CONSULTANTS</b> <i>Disaster and/or Business Recovery Planning</i> Louis Scoma, Jr. 2320 Gravel Drive Fort Worth, TX 76118-6950 817-284-7711 www.dpsconsultants.com	Starting at \$15,000  Maintenance: Starting at \$2000 after first year	Word processing	Any system that has import capabilities of MS Office, (MS Word) and WordPerfect	Standard Office Desktop PC	MS Windows XP	Yes	Yes	Operates five recovery operation facilities, management consulting services for design, development and test of plans, as well as BC plans. Can design/develop emergency training programs, or new IT department
<b>eBRP SOLUTIONS INC.</b> 1) Toolkit STD 2) Toolkit R2 3) Toolkit Enterprise 4) eIRIS Command Center Sibel Misirlisoy 27-7895 Tranmere Drive Mississauga, ON L5S 1V9 Canada 888-480-eBRP (3277) www.eBRP.net	\$45,000 - \$450,000 USD  15% of license fee	MS SQL 2000 database	All Microsoft Windows environments	Server: MS Web Server 6.0, SQL 2000 (database) Users require only Internet Explorer 6.0+	Microsoft Windows Server	Yes	Yes	Provides tools for a successful BCM solution. Migrations from legacy DR/BC methodologies/utilities, training, integration, customization. BIA consulting, Gap analysis.

Software Company/Product	Price Range/ Maintenance	Format	Compatible	Hardware Statistics	Operating Systems	Risk/Im- pact Analysis	Menu Driven	Other Services
<b>EVERGREEN DATA CONTINUITY, INC</b> <i>Mitigator</i> Steve Burns 28 Green Street Newbury, MA 01951 978-499-7711 www.evergreen-data.com	\$29000 - \$79000  Maintenance: 18% annually	Web-based, SQL Database	MS Windows 2000 or XP	512 mb	SQL	Yes	Yes	Full range custom consulting services
<b>LBL TECHNOLOGY PARTNERS</b> 1) <i>LBL Contingency Planner</i> (client/server based) 2) <i>ContingencyPro</i> (web based) Geoff Wold 2501 Wayzata Blvd. Minneapolis, MN 55405 612-381-8900, 888-437-5051 www.DRplan.com	1) \$3500 - \$5500 (cli- ent/server)  2) \$9,500 - \$14,500 (web based)  12% of initial license fees, beginning in 2nd year	Both, user de- fined/customiz- able relational databases	IE and Netscape browsers and all MS Office apps	Pentium pro- cessor with MS SQL installed on the host server	Windows 2000/2003/ XP	Yes Integrated with the recovery strategies, plan de- velopment and testing modules	Yes, GUI interface	Consulting for all areas of BCP, online training, security assessments and 24x7 supports
<b>PARADIGM SOLUTIONS - OPSPLANNER</b> <i>OpsPlanner</i> Russ Blackwell 9715 Key West Avenue - Third Floor Rockville, MD 20850 800-558-9568 www.ParadigmSolutions.com	Price available upon request  Maintenance: 15% - 20% of software cost	Relational Da- tabase - SQL Server	IE and Netscape browsers, All MS Office Apps	Pen- tium class proces- sors, 1.4 GHz and 512 MB memory	MS Windows 2003	Yes	Yes	Hosted or licensed models, integrated plan develop- ment, emergency management, and notification, 24x7 tech support, train- ing, and complete consulting services to develop BC/ COOP programs
<b>PERSSON ASSOCIATES</b> 1) <i>Data Center DRP - GO.RECOVER-I/T</i> 2) <i>Mid-Range/Client Server DRP</i> <i>Go.Recover.MID</i> 3) <i>eCommerce DRP - GO.RECOVER-eBIZ</i> 4) <i>Bus/Depart/End User BRP GO.RECOVER.EU</i> J. Persson P.O. Box 1163 Huntley, IL 60142 847-732-6500 www.perssonassociates.com	All) under \$100  Maintenance: N/A	All) word processing, MS Word	All) PC IBM compatible	All) Enough to run MS Word	All) Windows Systems	1, 3, 4) Yes	All) No	DRP plan develop- ment consulting; DRP/BRP training workshops, BIA projects, DRP Plan evaluations, etc.
<b>RECOVERYPLANNER.COM, INC</b> <i>RecoveryPlanner</i> Robert Urion 2 Enterprise Drive Shelton, CT 06484 203-925-3950 www.recoveryplanner.com	Best price/per- formance ASP & site li- cense available - all web based. More info. on request.  No maint. fee for ASP and 1st year of site license. Unlimited help desk access at no addl. cost.	Database, SQL, Server 2000	Internet Explorer 5.5 and above, Firefox, Op- era, Safari	None for ASP; var- ies for site license	N/A for ASP; Windows server 2003 for site license	Yes	Yes	Web based, interac- tive software for: BIA, plan develop- ment, maintenance, audit, incident mgmt. & auto. notification. Training and customer support included. User groups. BCP consulting, alt. site services

Software Company/Product	Price Range/ Maintenance	Format	Compatible	Hardware Statistics	Operating Systems	Risk/Im- pact Analysis	Menu Driven	Other Services
<b>RECOVERY-PLUS PLANNING PRODUCTS AND SERVICES</b> 1) <i>Recovery-Plus Computer Center</i> 2) <i>Recovery-Plus Business Unit</i> 3) <i>Basic Recovery Computer Center</i> 4) <i>Recovery Plus Planning Guide</i> 5) <i>Recovery Plus Plan Developer</i> Jim Mannion 3509 Harvest Ct. Suite 4B Island Lake, IL 60042 847-487-5700 www.recovery-plus.com	1) \$3900 2) \$1300 3) \$1450 4) \$595 5) \$495  No maintenance costs  All costs include complete methodology and PC support modules	1-4) All forms available in table format in Word Perfect and MS Word 5) Available in table format in Word Perfect, MS Word and Ami Pro	1-4) Any desktop package with import capabilities of WP and MS (MS or UNIX) 5) Any desktop package with import capabilities of WP, MS Word, Ami Pro (MS or UNIX)	1-4) Same as Word Perfect and MS Word  5) Same as Word Perfect, MS Word, Ami Pro	All) All current Windows systems	1, 2, 3, 5) Yes - in planning methodology  4) No	All) No	Onsite recovery plan development, recovery plan development education and training, recovery network design, offsite data storage analysis, recovery plan audits, hot-site vendor analysis and implementation
<b>ROTHSTEIN ASSOCIATES, INC.</b> 1) <i>BCM Framework</i> 2) <i>BCM SmartPLAN: Business Continuity Management</i> 3) <i>BCM SmartBIA: BIA</i> 4) <i>BCP Self-Assess. Checklist on CD</i> 5) <i>Go.Recovery-Data Center</i> 6) <i>Go.Recovery-E-Business</i> 7) <i>SLA Framework: Service Land AF</i> Philip Jan Rothstein, FBCI 4 Arapaho Rd. Brookfield, CT 06804-3104 203-740-7444, 888-ROTHSTEIN www.disasterrecoverybooks.com	1) \$379 2) \$295 3) \$395 4) \$89 5) \$99.95 6) \$175 7) \$675  Maintenance: 15% after first year	1) word processing, spread sheets, MS project 2, 3) MS Access database 4-7) word processing	N/A	N/A	1, 2, 3) Windows  4) N/A	1, 2, 3) Yes  4) N/A	1, 4) N/A  2, 3) Yes	Books, software, videos, consulting
<b>RSM MCGGLADREY, INC.</b> 1) <i>Business Continuity Planning Software (BCPS)</i> Curtis Siegal 801 Nicollet Ave., Suite 1100 West Tower Minneapolis, MN 55402 800-648-4030 www.rsmmcladrey.com	Tiered based on size of organization  Based on initial license fee	Both	Windows OS, MS Office, Word Perfect	Pentium IV class + processor, 128 m memory, 30 MB disk space	Windows 95, 98, 2000, NT, XP	Yes with comprehensive automated BIA	Yes user defined fields and menus, database customization	Business continuity consulting, IT security consulting, risk assessment services, comprehensive risk management consulting
<b>SERVICES CONSEILS RDI INC.</b> <i>Services Conseils RDI Inc.</i> Serge Patenaude 5055 Metropolitain East, Suite J-2 Montreal, Quebec, Canada H1P 3H3 514-955-0213 www.rdiinc.com	Starts at \$7000  12% of price after 1st year	Database	PC	500 MHZ or greater	Windows 98, ME, XP, 2000	No	Yes	WEB Version, ASP, risk analysis, business impact analysis, consulting
<b>SOFTEK</b> <i>Softek Backup Monitor</i> David Marx 1250 East Arquest Avenue Sunnyvale, CA 94085 888-333-4836, 512-502-9692 www.softek.fujitsu.com/en/products/backup-monitor/index.html	Starts at \$17500  18% of price	Database	N/A	4GB for server, 300 MB for database, 5MB for administration, 128KB RAM for server, 32KB RAM for administration	Microsoft Windows NT, v 4, Service Pack 5 or higher	Yes	Yes	Softek DR manager for mainframe; backup mgmt. for distributed systems; consulting; storage mgmt. software; vendor- and platform-independent solutions in storage virtualization, SAN mgmt., storage resource mgmt. data migration, replication, backup, DR and service monitoring.

Software Company/Product	Price Range/ Maintenance	Format	Compatible	Hardware Statistics	Operating Systems	Risk/Im- pact Analysis	Menu Driven	Other Services
<b>STROHL SYSTEMS</b> 1) <i>Living DR Planning System (LDRPS)</i> 2) <i>BIA Professional</i> 3) <i>Incident Manager</i> 4) <i>NotiFind</i> 5) <i>PLANet</i> Bill Slackman 631 Park Ave. King of Prussia, PA 19406 800-634-2016, 610-768-4120 www.strohlsystems.com	Prices are available upon request.  OnDemand solutions do not have maint. costs. Maint. contracts and pay-in-advance maint. avail. for other products.	Relational database, SQL Server, Oracle	MS Office products, Internet Explorer 6.0+	Pentium class, 1.5 GHz, 512 MB memory, 200 MB disk space available	Windows XP Professional, Windows 2000, Windows 2003	Yes	Yes	OnDemand subscriptions, hosted solutions and perpetual licenses; free/unlimited training at Strohl HQ, online training, 24x7 tech support, customer only Web site, consulting, monthly newsletter, user group conference, regional user group meetings, user awards programs. PLANet is an online BCP tool for banks/credit unions
<b>SUNGARD AVAILABILITY SERVICES</b> 1) <i>Paragon Impacts</i> 2) <i>Paragon Profiles</i> 3) <i>Paragon Plans</i> 4) <i>Paragon Situations</i> 5) <i>Paragon Notifications</i> Ann Pickren 680 East Swedesford Road Wayne, PA 19087 800-448-6850, press 5 www.availability.sungard.com	Available upon request, ranging from \$339 per month hosted to pricing for 200+ concurrent users  First year free, 15% annually after that	.NET architecture includes a SQL database with print/pre-view in MS Word	Any system that can run Internet Explorer 6	Pentium III 1.4 GHz, 512 MB memory, 175 MB avail disk space (if installed. Hosted solution from SunGard provides this)	Windows Server 2003 (If installed, hosted solution from SunGard provides this)	Yes	Yes	Integrated application for profiling, impacts, plans, and incident management. Hosting optional. Includes training and implementation days. User meetings and annual conference. Consulting and 24/7 support.
<b>SWAPDRIVE, INC</b> <i>@Backup</i> Brent Young 1313 F Street NW Washington, DC 20004 858-320-4804 www.backup.com	\$100 - \$2000  No maintenance fee	Both	Windows OS	Windows PC and Internet connection	Win 95-WinXP	Yes	N/A	SwapDrive provides a powerful suite online storage service such as PC and data backup, long term archiving, file sharing, and large file delivery services.
<b>TAMP COMPUTER SYSTEMS INC.</b> <i>(DRS) Disaster Recovery System</i> Patty Catania 1732 Remson Ave. Merrick, NY 11566 516-623-2038 www.drsbytamp.com	Pricing available upon request  Depends on model (i.e. TAMP-hosted or Client-hosted)	Both	MS Office Suite	Any PC with MS IE 5.5 or higher, Word 2000 or higher, MS Excel	Windows 98, 2000, or higher	Yes	Yes	BCP solutions, including web-based and client/server-based software, which is named the DRS and DR/BCP consulting services.
<b>WAYPOINT ADVISORY</b> 1) <i>Continuity Program Auditor</i> 2) <i>Business Impact Analysis</i> 3) <i>Express Continuity Plan</i> Software Sales 27 Twin Creeks Suite 200 Thornton, PA 19373 610-358-1202 www.waypointadvisory.com	1) \$99 2) \$499 3) \$899  One time license fees  Minor version upgrade charge	Database	Windows-compatible PCs	256 MB of memory, 70 MB disk space, CD drive	Windows XP	Yes	Yes	Waypoint Advisory provides a complete suite of affordably-priced business continuity solutions including comprehensive services and software addressing virtually any business continuity requirement.

Company/Product	Price Range/ Maintenance	Compatible With What Systems?	Hardware Statistics	Operating Systems	Recover Systems or Applications	Dep of Systems? Apps?	Other Services
<b>21ST CENTURY SOFTWARE, INC.</b> <i>DR/VFI</i> 940 West Valley Road, Suite 1604 Wayne, PA 19087 800-555-6845 www.21stcenturysoftware.com	Available on request	IBM System 390 or compatible	N/A	OS/390, z/OS	Applications	Yes Yes	Installation, implementation and training
<b>ADVANCED SOFTWARE PRODUCTS GROUP INC.</b> <i>1) MegaCrypton</i> <i>2) CIM - Catalog Info. Manager</i> 3185 Horseshoe Drive South Naples, FL 34104 239-649-1548 www.aspg.com	1) \$25,860 and up 2) \$22,050 and up  All) Free 30 day trial available  20%	1, 2) OS/390 & z/OS	All) S390	All) MVS, OS/390, z/OS	1) N/A 2) System catalogs	1) N/A, N/A 2) No, No	Comprehensive 24x7 technical support. Training available.
<b>ADVANCED SYSTEMS CONCEPTS, INC.</b> <i>RemoteSHADOW</i> One Gatehall Drive Parsippany, NJ 07054 973-539-2660 www.advsyscon.com	Starts at \$10,000  Maintenance: approx. 17% of license fees	Alpha, Integrity, VAX, Sun SPARC	Supported OpenVMS, TRU64, UNIX or Sun Solaris valid config.	Available for Open VMS, HP, TRU64, UNIX, Sun Solaris	Replicates data in real time in event of site/system loss	N/A	Installation and bandwidth analysis for real time replication
<b>COOP SYSTEMS</b> <i>myCoop 5.3</i> 607 Herndon Pkwy, Suite 108 Herndon, VA 20190 703-464-8700 www.coop-systems.com	Sub. pricing, starts at \$400/month, maint. included; Ent. pricing depends on number/users Maint: 18% license costs	As ASP-delivered package, only requires compatible browser on client side	Browser only needed	MS Windows Server 2000, SQL Server	Man-ages and executes plans	Yes	Delivery and support of my-COOP globally, from partners, resellers and direct offers
<b>MAINSTAR SOFTWARE CORPORATION</b> <i>1) ASAP</i> <i>2) Backup and Recovery Manager Suite: ABARS Manager and All/Star</i> <i>3) Data Set Level Migrate (DSLML)</i> <i>4) FastAudit/390 Suite</i> P.O. Box 4132 Bellevue, WA 98009-4132 800-233-6838 www.mainstar.com	Call for pricing or email product_info @mainstar.com	All S/390, MVS, OS/390, z/OS mainframe systems	N/A	All S/390, MVS, OS/390, z/OS	Both	Yes Yes	ABARS implementation, DR plan review & development, complete storage management and storage solutions: recovery tools, storage mgmt. products, mirroring solutions, consulting and implementation services, true 24x7 support
<b>NEWERA SOFTWARE INC.</b> <i>1) IMAGE Focus</i> <i>2) Stand Alone Environment (SAE)</i> <i>3) SAE Erase</i> 18625 Sutter Blvd. #600 Morgan Hill, CA 95037 408-201-7000, 800-421-5035 www.newera.com	1) Starts at \$20,000 2) Starts at \$10,000 3) Starts at \$5000 Incl. in year one; 15% annually thereafter	MVS, OS/390, z/OS	Mainframe	MVS, OS/390, z/OS	Systems	No No	Implementation, training and 24x7 tech support
<b>SERENA SOFTWARE INTERNATIONAL</b> <i>Serena ChangeMan SSM</i> <i>ChangeMan ZMF</i> 2755 Campus Drive, 3rd floor San Mateo, CA 94403 800-457-3736 www.serena.com	Start at \$41K  Maintenance: 18%	z/Series	Any system supporting z/OS	z/OS	Applications and system datasets	Cus-tomer defined  Yes	Cross platform solutions and consulting
<b>SOFTEK</b> <i>Softek DR Manager</i> 1250 East Arques Avenue Sunnyvale, CA 94085 888-333-4836, 512-502-9692 www.softek.fujitsu.com/en/products/drmanager/index.html	Starts at \$30500  18% of price	MVS/ESA, OS/390, z/OS	Mainframe or plug-compatible	MVS/ESA; OS/390; z/OS	Applications	No Yes	Softek backup monitor for PC; backup management for distributed systems; consulting, high data availability; solutions in storage virtualization, SAN management, storage resource management, data migration, replication